



## Michael McGuinness

For almost three decades, Michael McGuinness served as NAIOP NJ's Chief Executive Officer, leading the organization's growth to more than 800 members statewide. He oversaw tremendous growth in the association's Developers Political Action Committee, helping it become among the most influential PACs in New Jersey.

Mike McGuinness advanced our industry's interests as a member of the Council on Port Performance, as a founding member of the Smart Growth Economic Development Coalition, as a trustee and past environmental chair of the New Jersey Society for Environmental, Economic Development, as a co-chair the Economic Competitiveness Committee for the North Jersey Sustainable Communities Consortium, and as a member of the New Jersey Commerce and Economic Growth Commission. All these accomplishments were achieved while simultaneously being a champion for CRE and mentor to many long serving Chapter staff members.

One of McGuinness' greatest accomplishments is the founding of NAIOP New Jersey's Community Action Committee. Over a 10-year period, the committee helped build parks and playgrounds in economically challenged areas, including Newark, Paterson, Trenton, Elizabeth, Perth Amboy, and Asbury Park.

Mike has more than 30 years of experience advancing environmental and land use laws, regulatory reform, economic development, and other business resilience initiatives.

NAIOP NJ's members represent developers, owners, asset managers and investors of commercial real estate including office, industrial, mixed-use, multi-family residential, hospitality, and retail properties. He oversaw the Chapter's daily operations and programs, directed its government affairs effort, and managed the Developers Political Action Committee (DPAC). Prior to joining NAIOP NJ in 1997, McGuinness was acting director for Governor Christine Todd Whitman's Office of the Business Ombudsman in the New Jersey Department of State. In this capacity, McGuinness co-authored the 1995 and 1996 STARR (Strategy to Advance Regulatory Reform) Reports for Governor Whitman and her cabinet. The STARR Reports identified priorities for action and guiding principles to increase the effectiveness and efficiency of state government and enhance business activities.

McGuinness received a master's degree in Environmental and Forest Science from Yale University in 1982, and a bachelor's degree in Biology from Saint Peter's College in 1977. He resides in Hamilton with his wife Susan and his three daughters.